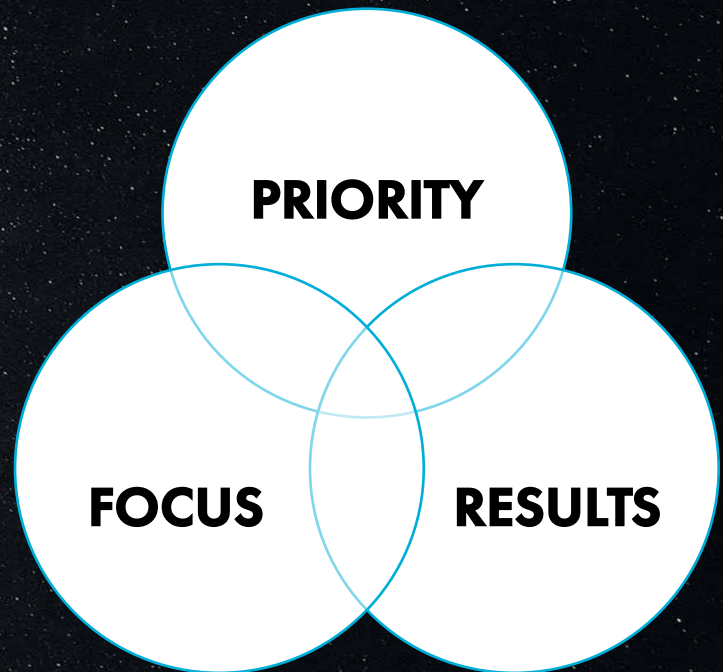# PERIGEE

Achieve

The Premier Member-Based Business System

Why a Business System

It is extremely difficult to "work on" the business without getting pulled to into the day-to-day. A system provides the mechanisms to sustain improvement and avoid failure over time.

Know where to focus, in what sequence and amount to accelerate and improve results.

PRIORITY

FOCUS

RESULTS

What is Perigee Achieve™

Perigee Achieve™ clients enjoy a member-based business system, that clarifies, tracks and accelerates success, while growing their people.

Why Perigee Achieve™

Tied directly to financials/value	**Member Tribe™ of peers**
Full spectrum DIY↔Coach↔DIFM	**Results known in advance**
Strengths (capabilities), not just exercises	**Sustained improvement**

How it Works

Services

Stand on a firm foundation...
STRATEGY JUMPSTART
Foundation for trackable, attributable success.

WHOLE HEATH™ DIAGNOSTIC → STRATEGY → ROADMAP → TARGET OUTCOMES / PLAYBOOK

Stay on track...
QUARTERLY ADVISORY
Expertise to work the plan, track progress, get better results.

Digital Toolkit Library
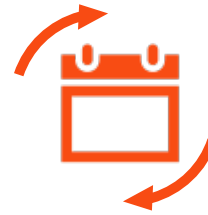
Grow and develop teams to accelerate results.

Tools & Templates
Assessments, templates, scorecards, workbooks

Perspective
Frameworks, capability models, vendor landscapes, playbooks, white papers

How-To Training
Online courses, badging and certification, workshops, development tracks

Robust Capabilities

The Perigee Core 25™ cuts through complexity to "work on" the business and accelerate results. This "anatomy chart" shows the "muscles" a business needs to succeed.

Perigee Core 25™

People	Strategy	Growth	Work	Data & Tech
Talent Acquisition & Onboarding	Strategic Planning	Sales Skills & Methodology	Productivity Improvement	Vendor Selection
Learning & Development	Product Innovation	Customer Experience Design	Excellence, Standards, Methods & Procedures	Informed Decision Making
Culture & Employee Engagement	Metrics & KPIs	Voice of the Customer	Program & Project Management	Data Analytics & Insights
Employee Assessments & Profiles	Post-Merger/ Acquisition Integration	Sales & Marketing Operations	Business Process Management	Technology Implementation
Change Management	Financial Perspective	Sales Enablement	Performance Management	Business Analysis & Needs Definition

Other Ways We Work

Need something other than the Perigee Achieve™ business system?

Let's discuss the best fit for you and your goals.

	Menu-based Consulting	Pre-priced, packaged menu of services - Retreats, workshops, planning sessions, innovation & ideation whiteboarding
	Progression Tracks & Coaching	Implementation oversight, performance monitoring, advisory, scorecards, dashboards, "office hours" and work reviews
	Top Initiatives	"Must win" top challenges, fill expertise gaps, build internal expertise, seamless extension of your team

GO BEYOND